



Northlake Homeless Coalition (NHC)

Slidell Towers Building
520 Old Spanish Trail, Slidell, LA 70458

August 14, 2019

1:30 PM – 3:00 PM

NHC Providers and Stakeholders Association Meeting

Agenda

- I. Welcome/Introductions – Be sure to sign-in!**

- II. NHC Business**
 - A. CAAS Report
 - B. FY19 CoC Application – Community Benchmark Scorecards
 - C. FY19 CoC Application – Funding Opportunities

- III. Housing Opportunities and Agency Announcements – Membership**

- IV. Adjourn**

CONTACT INFORMATION

Northlake Homeless Coalition – Amanda Mills, Executive Director, amills@northlakehomeless.org,
985.626.6681, P.O. Box 53, Mandeville, LA 70471

Northlake HMIS Data Project – Demetrius Jones, HMIS System Administrator, djones@homelessinbr.org



**Providers and Stakeholders Association Meeting Minutes
March 20, 2019**

St. Tammany Parish Towers Building
5th Floor Conference Room
520 Old Spanish Trail
Slidell, LA 70458

Meeting Attendees:

Name	Agency / Affiliation
Jackson Carolyn	Northlake Homeless Coalition
Doctor, Jesse	Northlake Homeless Coalition
Mills, Amanda	Northlake Homeless Coalition
Populus, Tammy	Northlake Homeless Coalition
Lovern, Jeanne	Volunteers of America SELA
Minimah, Nnenna	SAFE Tangipahoa
Dupepe, Stephanie	Catholic Charities
McLaughlin, Roy	St. Tammany Parish Government
Roark, Kevin	Community Christian Concern
Jones, Demitrius	Capital Area Alliance
Lesley, Crystina	Safe Harbor
Showers, Dorothy	Tangipahoa Parish Government
Doughty, Shlondon	Tangipahoa Parish Government
Rich, Jason	LHCC
Zeringue, Lauren	Catholic Charities New Orleans
Schild, Weston	Capital Area Alliance

- I. **Call to Order:** The meeting was called to order at 1:31 PM by Amanda Mills of the Northlake Homeless Coalition (NHC). Each attendee introduced themselves and their represented organization.

II. Northlake Homeless Coalition (NHC) Business

A. Executive Director's Report

Ms. Mills presented a PowerPoint presentation on the HUD CoC Application and debriefed the outcome of the process. All agencies were funded for the fiscal year with two additional programs funded – a Joint TH/RRH Project with St. Tammany Parish Government and Community Christian Concern, and a Joint TH/RRH Project for domestic violence survivors with Safe Harbor.

B. Youth Homeless Demonstration Program

Ms. Mills discussed the HUD initiative for Youth Homeless Demonstration Program. CoC's are the only eligible applicants, with additional project sponsors selected once the community is chosen to receive funding. The NHC geographical area is not considered a rural community. The program would serve homeless youth age 18-24. Ms. Mills asked if there were any leads or ideas on possible partners for program participation. There are currently no CoC-funded agencies specifically focusing on this population.

Stephanie Dupepe suggested the Youth Service Bureau and the Covenant House. Tammy Populus suggested local school counselors and the Methodist Home. Jeanne Lovern suggested discussing the issue further with Volunteers of America SELA.

III. Housing Opportunities and Agency Announcements

- Ms. Lovern stated that VOA SELA now has a mobile mental health response team that will aid in linking clients with treatment and mental health resources.
- Ms. Mills stated that the HMIS grant has officially transferred to Capital Area Alliance and Demitrius Jones is still available for Region IX CoC HMIS needs.

IV. Adjournment

There being no further business, the meeting was adjourned at 2:30 PM by Ms. Mills.

2019 CoC Application - RRH and PSH Scorecard Targets

Calculation Date Range: January 1 - December 31, 2018

		RRH-DV	RRH	PSH	Points Possible
		Target	Target	Target	
System Performance Measures:					
1.B	Measure 1: Referral Outcome to Housing	30 days	30 days	30 days	10
2.A	Measure 2: Returns to Homelessness within 6 months	less than 10%	less than 10%	less than 10%	5
2.B	Measure 2: Returns to Homelessness within 12 months	less than 10%	less than 10%	less than 10%	5
2.C	Measure 2: Exits to unknown, homeless or temp destinations	less than 10%	less than 10%	less than 10%	10
4.A	Measure 4: Change in employment income for leavers	20%+	20%+		10
4.B	Measure 4: Change in cash income for stayers			20%+	10
7.C	Measure 7: Exits to PH	90%+	90%+		20
7.D	Measure 7: Remains and exits to PH*			90%+	20
7.E	Measure 7: Safety Planning**	Yes			10

Other Performance Measures:					
8	Capacity/Bed Utilization		90%+	90%+	5
9	Housing First		Yes	Yes	5
10.A	HMIS Data Quality - Completeness	N/A	95%+	95%+	5
10.B	HMIS Data Quality - Timeliness	N/A	35%+	15%+	2
11	CoC Participation***	80%+	80%+	80%+	3
12	CoC Monitoring Conditions	No	No	No	5
13	CAAS Referral Acceptance	85%+	85%+	85%+	5
14	Cost Effectiveness****	Yes	Yes	Yes	5
15	Hard to Serve: Literally Homeless	N/A	60%+	60%+	5

Prioritized Populations: Bonus Points					
16	Zero Income at Entry	39%+	39%+	33%+	2
17	Youth (18-24)	20%+	20%+	10%+	1
18	Victims of Domestic Violence	15%+	15%+	10%+	1
19	Persons experiencing chronic homelessness*****	10%+	10%+	25%+	1 to 4
20	Veterans	10%+	10%+	10%+	1

* For DV programs, this metric will award a maximum of 18 points

** This metric only applies to DV projects

***CoC participation will be comprised of CAAS Meetings, HMIS End User Meetings and NHC PSA meetings.

****Cost effectiveness will be measured by cost per permanent housing outcome compared to other programs of the same component type.

****Programs will also be allowed to submit a cost savings report demonstrating reductions in usage of crisis services as a result of the program.

*****Programs with 25-49% = 1point; 50-74% = 2 points; 75% - 99% = 3 points; 100% = 4 points

Northlake Homeless Coalition FY2019 Continuum of Care (CoC) Application Request for Proposals (RFP) #2019-001

Option 1: Permanent Supportive Housing (PSH) for Chronically Homeless and/or Dedicated Plus Individuals and Families

Option 2: Rapid Rehousing Project for Individuals and/or Families (RRH)

Option 3: Joint Transitional Housing (TH) and Rapid Rehousing Project for Individuals and/or Families (TH/RRH)

The Northlake Homeless Coalition invites all eligible organizations (501c3 nonprofit organizations and government entities) to submit a project application for a new project that will serve homeless individuals and families in one or more parishes in the Florida Parishes Region (Livingston, St. Helena, St. Tammany, Tangipahoa and Washington Parishes) and adhere to the Housing First program model. Eligible organizations consist of 501c3 nonprofit organizations and local and state units of government. Applicants may choose to submit one of three project types for this RFP: Option 1: Permanent Supportive Housing for Chronic Homeless and Dedicated Plus clients; Option 2: Rapid Rehousing Project ; or Option 3: Joint TH and RRH project.

I. Key Definitions

- A. Chronic Homelessness: defined in 24 CFR 578.3. See [HUD Flowchart for Chronic Homeless Definition](#) for additional reference.
- B. DedicatedPLUS: defined on page 17, Section III.C.2.g of the [CoC Program Notice of Funding Availability \(NOFA\)](#).
- C. Evidence-based approach: a project or process that "employ[s] strong use of data and evidence, including the cost-effectiveness and impact of homeless programs on positive housing outcomes, recovery, self-sufficiency, and reducing homelessness." Examples include but are not limited to "rates of positive housing outcomes, such as reduced length of time homeless and reduced rates of return to homelessness; improvements in employment and income; and improvements in overall well-being, such as improvement in mental health, physical health, connections to family, and safety."
- D. Homelessness: defined in Section III.C.1 of the CoC Program NOFA; See [HUD Homeless Definition and Recordkeeping](#) Requirements for additional reference.
- E. Joint Transitional Housing and Rapid Re-housing Project (TH/RRH): The Joint TH and PH-RRH component project combines two existing program components—transitional housing and permanent housing-rapid rehousing—in a single project to serve individuals and families experiencing homelessness. Recipients should prioritize those with the highest needs using an evidence-based approach designed to provide stable housing and services that, to the greatest extent possible, move the participant towards self-sufficiency and independence. Program participants may only receive

up to 24-months of total assistance. For more information about Joint TH and PH-RRH component projects, see Section V.C.3 of the NOFA.

- F. Rapid Re-housing Project (RRH): A type of permanent housing meeting the requirements of 24 CFR 578.37(a)(1)(ii). Continuum of Care funds may provide supportive services, as set forth in § 578.53, and/or short-term (up to 3 months) and/or medium-term (for 3 to 24 months) tenant-based rental assistance, as set forth in § 578.51(c), as necessary to help a homeless individual or family, with or without disabilities, move as quickly as possible into permanent housing and achieve stability in that housing.
- G. Permanent Supportive Housing Project (PSH): Permanent supportive housing is permanent housing with indefinite leasing or rental assistance paired with supportive services to assist homeless persons with a disability or families with an adult or child member with a disability achieve housing stability.

II. Eligible Population by Project Type:

	Permanent Supportive Housing (PSH)	Rapid Rehousing (RRH)	Joint TH and RRH (TH/RRH)
Must serve one of the following: <ul style="list-style-type: none"> (i) 100% persons meeting the Dedicated Plus definition; or (ii) 100% persons meeting the Chronically Homeless definition. 	X		
May serve people who qualify as homeless under paragraphs (1), (2), or (4) of the homeless definition in 24 CFR 578.3 (i.e. people experiencing literal homelessness, people at risk of homelessness, and people fleeing domestic violence)		X	X
IF SERVING EXCLUSIVELY SINGLE PERSON HOUSEHOLDS: may restrict intake to a single gender	X	X	X
IF SERVING ANY MULTI-PERSON HOUSEHOLDS: may not restrict intake based on gender identity	X	X	X

III. Eligible Line Item Costs by Project Type:

	Permanent Supportive Housing (PSH)	Rapid Rehousing (RRH)	Joint TH and RRH (TH/RRH)
Leasing	X		X

Rental Assistance	X	X	X
Supportive Services	X	X	X
Operating Costs	X		X
HMIS	X	X	X
Administration	X	X	X

IV. Available Funding

A total of \$121,426 is being made available for this project, with up to \$11,038 available in administrative funds and the remainder to be spent in other allowable budget categories for the project type.

If awarded by HUD, this project would fund one project sponsor to serve 6-10 households at any time with housing assistance and supportive services. The new sponsor should be expected to begin summer or fall 2020 if awarded through the HUD competition. Once funded, the project is eligible for annual renewal through the CoC funding competition based on project performance, including program and fiscal compliance.

V. Application Deadline

Application Deadline: All applications must be submitted to the Northlake Homeless Coalition by 12:00 pm on Wednesday, September 11, 2019. Applications must be submitted electronically to amills@northlakehomeless.org.

VI. Funding Requirements

Any organization applying for this funding must agree to the following:

- Adherence to the regulations set forth in the Interim Program Rule (24 CFR Part 578).
- Participation in the Coordinated Access and Assessment System (CAAS), including an MOU agreement outlining the responsibilities of the Continuum of Care and the CoC-funded agencies. Accept clients from the CAAS system, which prioritizes clients based on the VI-SPDAT assessment tool and length of time homeless.
- Current good standing as an NHC member agency or willingness to become an NHC Member Agency and adhere to the NHC Partnership Agreement, which outlines the roles of the CoC and the funded agency, including the annual agency fee currently set at a rate equal to 2.1% of the total CoC funding awarded to the agency.
- Agreement to serve homeless individuals and families utilizing a low barrier entry Housing First Program model.
- Match Funding (cash or in-kind) for the project in accordance with the Interim Program Rule.
- Provide supportive services to 6-10 households along with ongoing housing assistance.
- Participate in twice monthly navigation meetings to facilitate transition of clients into the program.

- Clients should be rapidly housed in less than 30 days from referral into the program.
- Provide housing assistance and case management services, including assisting clients in obtaining income and mainstream benefits (employment, SSI, Medicaid, and assessment for Medicaid funded services) so that clients can sustain housing on their own or access PSH.
- Be willing to find and inspect housing for participants depending on the client’s preference and the availability of rental units. Rent amounts for the housing units must be rent reasonable.

Adherence with the Housing First Program Model is defined as the following:

1. Clients will not be screened out based on the following:

- Having no or too little income
- Active or history of substance abuse
- Having a criminal record, with the exceptions for state-mandated restrictions
- History of domestic violence (e.g. lack of a protective order, period of separation from an abuser or law enforcement involvement)

2. Clients will not be terminated from the program based on the following:

- Failure to participate in supportive services
- Failure to make progress on a service plan
- Loss of income or failure to improve income
- Being a victim of domestic violence
- Any other activity not covered in a lease agreement

VII. Budget

The Northlake Homeless Coalition will assist the selected project sponsor in developing a more detailed budget, if necessary. Sample budgets for Options 1 and 2 are included for your reference below:

Option 1: Sample Budget	
Supportive Services	30,539
Leasing*	66,837
Operating Costs	13,012
Admin	11,038
Total CoC Funding	121,426
Match	13,648

Option 2: Sample Budget	
Supportive Services	23,135

Rental Assistance	87,253
Admin	11,038
Total CoC Funding	121,426
Match	30,357

*Leasing costs do not require match. All other budget categories require at 25% match.

These budgets are only a sample; the applicant is responsible for developing a budget that would meet the needs of the program and allow the applicant to serve 6-10 households at any given time.

For further information about the PSH, RRH or joint TH/RRH programs, see the HUD Exchange, <https://www.hudexchange.info/>, or the National Alliance to End Homelessness website, www.naeh.org.

VIII. Meetings and Deadlines

- RFP Information Web Conference: Wednesday, August 24, 2019, 1:00 pm
- Deadline for submitting proposal to NHC: Wednesday, September 11 at 12:00 pm
- Community Evaluation Process for New Projects: Thursday, September 12, 2019, Noon – 3:00 pm, Northshore Community Foundation, Coatney Center Conference Room, 807 North Columbia Street, Covington, LA
- NHC informs applicants whether they were selected: September 13, 2019
- Selected agency must work with NHC to complete e-SNAPS application no later than: September 20, 2019
- Anticipated Notification of Project Funding from HUD: January 2020
- Anticipated Project Start: Summer or Fall 2020

IX. Proposal Format

Your proposal, no more than 6 pages, must address the following:

1) Title of Project: RFP #2018-001 (please note whether your project is for Option 1, 2, or 3), name of organization, Tax ID #, DUNS # and contact information of the applicant organization. Attach evidence of nonprofit tax-exempt status (i.e. IRS 501(c)3 letter).

2) Interest and Organizational Experience (15 points) - Describe your agency's experience and past performance in providing housing placement, employment search, planning for financial self-sufficiency, direct financial assistance and supportive stabilization services, especially experience providing housing and services to homeless individuals and families. Include past performance on other HUD-funded projects or similar projects, if applicable. Include experience with rapid rehousing, transitional housing, permanent supportive housing or other similar programs.

3) Housing First/Low-Barriers Approach (25 points)- Describe how you will utilize a “Housing First approach” in which assistance is offered without requiring compliance with treatment, medication, lack of income or any other area that would interfere with quickly housing a household within 30 days of entry into program. Describe how your program will ensure no additional barriers are placed on clients while they are enrolled in the program. Describe your agency’s plans to acquire further training and expertise in providing rapid rehousing services to families.

4) Plan for Effective Case Management and Supportive Services (25 points) - Describe how you have provided effective case management to homeless, disabled or other special needs populations in the past. Include experience providing services in a “Housing First approach” in which assistance is offered without requiring compliance with treatment or medication. Describe your agency’s plans to acquire further training and expertise in these practices and/or the progressive engagement approach to rapid rehousing. Describe the duties of the employees you will hire to provide the services and how they will be supervised. Attach a resume of the person who will provide supervision and the case manager, if known.

5) Staff Experience (10 points) - Please describe the job duties and qualifications of the employees you will hire to provide these services and include a resume of the person who will supervise this staff. Also describe the evidence-based practices and interventions used by your staff and how staff acquire and maintain skills through training and supervision. Attach job description(s) of project staff and a resume of the person who will provide supervision.

6) Implementation Timeline (5 points) - Describe the plan for rapid implementation, specifically how the project will house the first program participant within 1 month of the award and have full enrollment within 5 months. Include a timeline for hiring and training staff.

7) Financial Capacity (15 points) - Submit the most recent independent audit (and A-133 audit if applicable). Describe your agency’s capacity and ability to pay direct assistance payments to landlords (HUD CoC grants operate on a reimbursement basis). Optional: Supportive services budget may be submitted as an attachment to demonstrate eligible supportive services that would be provided by CoC funds along with other matching funds to support program participants.

8) Cultural Competence (5 points) - Describe your agency’s cultural competence. Include experience in serving with cultural sensitivity people who are racially, ethnically and religiously diverse; who speak languages other than English; who have a range of physical and mental disabilities; who are Lesbian, Gay, Bisexual or Transgendered; who are Young Adults or Elderly; and who are extremely low-income. Describe the diversity of your board and staff, your agency’s non-discrimination policies, and how you ensure that your staff meets the needs of clients with sensitivity toward clients’ varied cultural and life experiences.

9) Underserved Regions (5 points) – State whether your project will provide housing and services in one or more of the following parishes: Livingston, St. Helena and Washington Parishes

10) Underserved Populations (5 points) – State whether your project will serve non-disabled single adults.

11) Program Enhancement (5 points) - Describe what your agency will “bring to the table” in enhancing the performance of this program. Describe what matching funds will be used for your supportive services and rental assistance activities. Match may include in-kind sources and can include administrative costs.

Attachments: (mandatory to be considered for selection) (attachments not considered in page limit)

- Attach a copy of your most recent annual Financial Audit.
- Attach proof of nonprofit tax-exempt status, if your agency is a non-profit organization.
- Resume of supervisor
- Job Description(s) of project staff
- Match Commitment letter (25% of budget) indicating source of matching funds and uses of those funds on project activities.

Before submitting a project application, all applicants should read the following:

- [FY 2019 CoC Program Competition NOFA](#)
- [Project Application Detailed Instructions and Instructional Guides](#)
- [CoC Program Interim Rule](#)

For further questions or assistance, please contact Northlake Homeless Coalition Executive Director Amanda Mills at amills@northlakehomeless.org.

Northlake Homeless Coalition FY2019 Continuum of Care (CoC) Application Request for Proposals (RFP) #2019-002 DOMESTIC VIOLENCE BONUS

Option 1: Supportive Services Only – Coordinated Entry (SSO-CE)

Option 2: Rapid Rehousing Project for Individuals and/or Families (RRH)

Option 3: Joint Transitional Housing (TH) and Rapid Rehousing Project for Individuals and/or Families (TH/RRH)

The Northlake Homeless Coalition invites all eligible organizations (501c3 nonprofit organizations and government entities) to submit a project application for a new project that will serve individuals and families fleeing domestic violence in one or more parishes in the Florida Parishes Region (Livingston, St. Helena, St. Tammany, Tangipahoa and Washington Parishes) and adhere to the Housing First program model. Eligible organizations consist of 501c3 nonprofit organizations and local and state units of government. Applicants may choose to submit one of three project types for this RFP: Option 1: Coordinated Entry; Option 2: Rapid Rehousing Project; or Option 3: Joint TH and RRH project.

I. Key Definitions

- A. Evidence-based approach: a project or process that "employ[s] strong use of data and evidence, including the cost-effectiveness and impact of homeless programs on positive housing outcomes, recovery, self-sufficiency, and reducing homelessness." Examples include but are not limited to "rates of positive housing outcomes, such as reduced length of time homeless and reduced rates of return to homelessness; improvements in employment and income; and improvements in overall well-being, such as improvement in mental health, physical health, connections to family, and safety."
- B. Homelessness: defined in Section III.C.1 of the CoC Program NOFA; See [HUD Homeless Definition and Recordkeeping](#) Requirements for additional reference.
- C. Joint Transitional Housing and Rapid Re-housing Project (TH/RRH): The Joint TH and PH-RRH component project combines two existing program components—transitional housing and permanent housing-rapid rehousing—in a single project to serve individuals and families experiencing homelessness. Recipients should prioritize those with the highest needs using an evidence-based approach designed to provide stable housing and services that, to the greatest extent possible, move the participant towards self-sufficiency and independence. Program participants may only receive up to 24-months of total assistance. For more information about Joint TH and PH-RRH component projects, see Section V.C.3 of the NOFA.
- D. Rapid Re-housing Project (RRH): A type of permanent housing meeting the requirements of 24 CFR 578.37(a)(1)(ii). Continuum of Care funds may provide supportive services, as set forth in § 578.53, and/or short-term (up to 3 months) and/or medium-term (for 3 to 24 months) tenant-based rental assistance, as set forth in § 578.51(c), as necessary to help a homeless individual or family, with or without disabilities, move as quickly as possible into permanent housing and achieve stability in that housing.

II. Eligible Population by Project Type:

	Coordinated Entry (SSO-CE)	Rapid Rehousing (RRH)	Joint TH and RRH (TH/RRH)
May serve people who qualify as homeless under paragraph (4) of the homeless definition in 24 CFR 578.3 (i.e. people fleeing domestic violence)	X	X	X
IF SERVING EXCLUSIVELY SINGLE PERSON HOUSEHOLDS: may restrict intake to a single gender	X	X	X
IF SERVING ANY MULTI-PERSON HOUSEHOLDS: may not restrict intake based on gender identity	X	X	X

III. Eligible Line Item Costs by Project Type:

	Coordinated Entry (SSO-CE)	Rapid Rehousing (RRH)	Joint TH and RRH (TH/RRH)
Leasing			X
Rental Assistance		X	X
Supportive Services	X	X	X
Operating Costs			X
HMIS	X	X	X
Administration	X	X	X

IV. Available Funding

A total of \$114,330 is being made available for this project, with up to \$10,393 available in administrative funds and the remainder to be spent in other allowable budget categories for the project type. **Note: If applying for the Coordinated Entry (SSO-CE) Option, the total available budget is \$57,165 with up to \$5,196 available in administrative funds** and the remainder to be spent in other allowable budget categories for the project type.

If awarded by HUD, this project would fund one project sponsor to serve 6-10 households at any time with housing assistance and/or supportive services. The new sponsor should be expected to begin summer or fall 2020 if awarded through the HUD competition. Once funded, the project is eligible for annual renewal through the CoC funding competition based on project performance, including program and fiscal compliance.

V. Application Deadline

Application Deadline: All applications must be submitted to the Northlake Homeless Coalition by 12:00 pm on Wednesday, September 11, 2019. Applications must be submitted electronically to amills@northlakehomeless.org.

VI. Funding Requirements

Any organization applying for this funding must agree to the following:

- Adherence to the regulations set forth in the Interim Program Rule (24 CFR Part 578).
- Participation in the Coordinated Access and Assessment System (CAAS), including an MOU agreement outlining the responsibilities of the Continuum of Care and the CoC-funded agencies. Accept clients from the CAAS system, which prioritizes clients based on the VI-SPDAT assessment tool and length of time homeless.
- Current good standing as an NHC member agency or willingness to become an NHC Member Agency and adhere to the NHC Partnership Agreement, which outlines the roles of the CoC and the funded agency, including the annual agency fee currently set at a rate equal to 2.1% of the total CoC funding awarded to the agency.
- Agreement to serve homeless individuals and families utilizing a low barrier entry Housing First Program model.
- Match Funding (cash or in-kind) for the project in accordance with the Interim Program Rule.
- Provide supportive services to 6-10 households along with ongoing housing assistance.
- Participate in twice monthly navigation meetings to facilitate transition of clients into the program.
- Clients should be rapidly housed in less than 30 days from referral into the program.
- Provide housing assistance and case management services, including assisting clients in obtaining income and mainstream benefits (employment, SSI, Medicaid, and assessment for Medicaid funded services) so that clients can sustain housing on their own or access PSH.
- Be willing to find and inspect housing for participants depending on the client's preference and the availability of rental units. Rent amounts for the housing units must be rent reasonable.

Adherence with the Housing First Program Model is defined as the following:

1. Clients will not be screened out based on the following:

- Having no or too little income
- Active or history of substance abuse
- Having a criminal record, with the exceptions for state-mandated restrictions
- History of domestic violence (e.g. lack of a protective order, period of separation from an abuser or law enforcement involvement)

2. Clients will not be terminated from the program based on the following:

- Failure to participate in supportive services

- Failure to make progress on a service plan
- Loss of income or failure to improve income
- Being a victim of domestic violence
- Any other activity not covered in a lease agreement

VII. Budget

The Northlake Homeless Coalition will assist the selected project sponsor in developing a more detailed budget, if necessary. Sample budgets for Options 1 and 2 are included for your reference below:

Option 1: Sample Budget	
Supportive Services	51,969
Admin	5,196
Total CoC Funding	57,165
Match	14,292

Option 3: Sample Budget	
Supportive Services	28,979
Leasing*	12,598
Rental Assistance	62,360
Admin	10,393
Total CoC Funding	114,330
Match	25,433

*Leasing costs do not require match. All other budget categories require at 25% match.

These budgets are only a sample; the applicant is responsible for developing a budget that would meet the needs of the program and allow the applicant to serve 6-10 households at any given time.

For further information about the PSH, RRH or joint TH/RRH programs, see the HUD Exchange, <https://www.hudexchange.info/>, or the National Alliance to End Homelessness website, www.naeh.org.

VIII. Meetings and Deadlines

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- NHC informs applicants whether they were selected: September 13, 2019
- Selected agency must work with NHC to complete e-SNAPS application no later than: September 20, 2019
- Anticipated Notification of Project Funding from HUD: January 2020
- Anticipated Project Start: Summer or Fall 2020

IX. Proposal Format

Your proposal, no more than 6 pages, must address the following:

1) Title of Project: RFP #2018-001 (please note whether your project is for Option 1, 2, or 3), name of organization, Tax ID #, DUNS # and contact information of the applicant organization. Attach evidence of nonprofit tax-exempt status (i.e. IRS 501(c)3 letter).

2) Interest and Organizational Experience (10 points) - Describe your agency's experience and past performance in providing safety planning, housing placement, employment search, planning for financial self-sufficiency, direct financial assistance and supportive stabilization services, especially experience providing housing and services to domestic violence survivors. Include past performance on other HUD-funded projects or similar projects, if applicable. Include experience with rapid rehousing, transitional housing, permanent supportive housing or other similar programs.

3) Safety Planning (20 points) – Describe how you will improve safety for the clients and include information regarding what data will be generated from which comparable database to demonstrate the degree that safety is being improved for the population served.

3) Housing First/Low-Barriers Approach (20 points)- Describe how you will utilize a “Housing First approach” in which assistance is offered without requiring compliance with treatment, medication, lack of income or any other area that would interfere with quickly housing a household within 30 days of entry into program. Describe how your program will ensure no additional barriers are placed on clients while they are enrolled in the program. Describe your agency's plans to acquire further training and expertise in providing rapid rehousing services to families.

4) Plan for Effective Case Management and Supportive Services (20 points) - Describe how you have provided effective case management to homeless, disabled or other special needs populations in the past. Include experience providing services in a “Housing First approach” in which assistance is offered without requiring compliance with treatment or medication. Describe your agency's plans to acquire further training and expertise in these practices and/or the progressive engagement approach to rapid rehousing. Describe the duties of the employees you will hire to provide the services and how they will be supervised. Attach a resume of the person who will provide supervision and the case manager, if known.

5) Staff Experience (10 points) - Please describe the job duties and qualifications of the employees you will hire to provide these services and include a resume of the person who will supervise this staff. Also describe

the evidence-based practices and interventions used by your staff and how staff acquire and maintain skills through training and supervision. Attach job description(s) of project staff and a resume of the person who will provide supervision.

6) Implementation Timeline (5 points) - Describe the plan for rapid implementation, specifically how the project will house the first program participant within 1 month of the award and have full enrollment within 5 months. Include a timeline for hiring and training staff.

7) Financial Capacity (15 points) - Submit the most recent independent audit (and A-133 audit if applicable). Describe your agency's capacity and ability to pay direct assistance payments to landlords (HUD CoC grants operate on a reimbursement basis). Optional: Supportive services budget may be submitted as an attachment to demonstrate eligible supportive services that would be provided by CoC funds along with other matching funds to support program participants.

8) Cultural Competence (5 points) - Describe your agency's cultural competence. Include experience in serving with cultural sensitivity people who are racially, ethnically and religiously diverse; who speak languages other than English; who have a range of physical and mental disabilities; who are Lesbian, Gay, Bisexual or Transgendered; who are Young Adults or Elderly; and who are extremely low-income. Describe the diversity of your board and staff, your agency's non-discrimination policies, and how you ensure that your staff meets the needs of clients with sensitivity toward clients' varied cultural and life experiences.

9) Underserved Regions (5 points) – State whether your project will provide housing and services in one or more of the following parishes: Livingston, St. Helena and Washington Parishes

10) Underserved Populations (5 points) – State whether your project will serve non-disabled single adults.

11) Program Enhancement (5 points) - Describe what your agency will “bring to the table” in enhancing the performance of this program. Describe what matching funds will be used for your supportive services and rental assistance activities. Match may include in-kind sources and can include administrative costs.

Attachments: (mandatory to be considered for selection) (attachments not considered in page limit)

- Attach a copy of your most recent annual Financial Audit.
- Attach proof of nonprofit tax-exempt status, if your agency is a non-profit organization.
- Resume of supervisor
- Job Description(s) of project staff
- Match Commitment letter (25% of budget) indicating source of matching funds and uses of those funds on project activities.

Before submitting a project application, all applicants should read the following:

- [FY 2019 CoC Program Competition NOFA](#)
- [Project Application Detailed Instructions and Instructional Guides](#)
- [CoC Program Interim Rule](#)

For further questions or assistance, please contact Northlake Homeless Coalition Executive Director Amanda Mills at amills@northlakehomeless.org.